

POP.
7.26
MILLION

GEOGRAPHIC
COORDINATES

43 00 N 25 00 E

ADMINISTRATIVE
DIVISIONS

BLAGOEVGRAD BURGAS DOBRICH
GABROVO KHASKOVO KURDZHALI
KYUSTENDIL LOVECH MONTANA
PAZARDZHIK PERNIK PLEVEN
PLOVDIV RAZGRAD RUSE
SHUMEN SILISTRA SLIVEN
SMOLYAN SOFIYA SOFIYA-GRAD
STARA ZAGORA TURGOVISHTA
VARNA VELIKO TURNOVO VIDIN
VRATSA YAMBOL

GERMANY ITALY TURKEY
GREECE CHINA FRANCE
PARTNERS
IMPORTS

TOTAL AREA

110,910 SQ KM

5 INTER
NATIONAL

NATURAL
RESOURCES

AIR
PORTS

BAUXITE LEAD
ARABLE LAND
ZINC COAL TIMBER COPPER

COMMODITIES
METALS & ORES
MACHINERY
& EQUIPMENT
CHEMICALS & PLASTICS

INDUSTRIES
ELECTRICITY GAS
WATER FOOD
BASE METALS
NUCLEAR FUEL
TOBACCO
REFINED PETROLEUM
MACHINERY &
EQUIPMENT

VARNA
BURGAS

INTERNET EXPORTS

COUNTRY
CODE .bg

CLOTHING FOOTWEAR
FUELS MACHINERY &
EQUIPMENT IRON &
STEEL

Wolf Theiss in Bulgaria

Many law firms talk about having a presence in multiple countries. But that often means they simply have links to other firms in the region. We prefer to have a real presence on the ground.* It leads to closer client relationships and a better working knowledge of regional jurisdictions. That's important when you're working in such a constantly evolving part of the world.

Our office in Sofia has significant strength in all areas of corporate law, financing, real estate and business regulation. Our lawyers have worked for leading professional services, industrial and investment firms and are able to give practical support of the highest quality. We can advise fluently in English, German, Bulgarian, Russian and Spanish.

Recent successes include advising on the largest ever leveraged buy-out in Central and Eastern Europe, which also represented the biggest ever bank market financing in Bulgaria. We have also helped manage the privatisation of the third largest bank in Bulgaria, as well as acting as lead counsel for a range of major commercial property transactions.

Much of our work involves complex cross-border transactions, particularly when it comes to advising foreign investors on entering the Bulgarian market. This is where being part of an established international firm is not only an advantage, but a necessity. Our Sofia office is effectively the gateway to a whole network of knowledge and contacts, which we will put to work on your behalf.

*Wherever we work, our operations always comply with the relevant local law and bar rules, including co-operation with independent local attorneys. (Just so you know.)

**Eleven practice areas.
Countless challenges.**

While our activities fall into all the conventional categories, they're anything but conventional. The dynamic political environments in which we work mean that every case is a new challenge. We're often in the position of setting precedents and rewriting the rulebook. And we view each case as a fresh chance to prove our credentials.

Banking & Finance

From pension funds to project financing, asset finance to capital market transactions, our team provides rigorous and reliable advice to international banks and insurance companies.

Capital Markets

Our team provides legal advice on all types of securities transactions, regulatory compliance and corporate governance issues. Our international capability allows us to provide multi-jurisdictional teams wherever needed, enabling us to tackle some of the most significant deals in the region to date.

Competition & Antitrust

In recent years, we have developed one of the strongest Competition & Antitrust practices in the CEE/SEE region. Our specialists regularly advise on EC and national competition law, as well as issues such as merger control, co-operation and distribution agreements, competition law infringement, and state aid.

**Corporate/Mergers
& Acquisitions**

Our experience covers the full range of corporate legal issues faced by our clients, including international mergers and acquisitions and other complex transactions.

We always base our advice on a close working knowledge of our clients' business sectors – with experience ranging from banking to energy, real estate to telecoms.

Employment Law

International employment law is a fascinating and increasingly complex field. Our work covers major cross-border transactions, as well as day-to-day employment issues such as managing incentive plans and pension schemes. As and when necessary, we also provide expert representation in courts and tribunals.

Infrastructure

We regularly advise on all aspects of modern infrastructure facilities, from establishment to financing and ongoing use. Clients include major international companies in areas such as energy, telecoms, media and IT.

Intellectual Property & Information Technology

We offer advice and representation on a wide range of areas, including trademark law, patent law, design patent law, copyright law and unfair competition. Our expertise extends to the fast-moving area of information technology, where we tackle issues ranging from e-commerce to interactive gaming.

Litigation & Alternative Dispute Resolution

We have the experience and know-how to handle even the most complex multi-jurisdictional cases. Recent examples have involved everything from insolvency law to inheritance disputes, competition law to contract award procedures.

Real Estate

Construction, acquisition, project development, financing, landlord and tenant law, facilities management contracting, PPP projects, public law – wherever you need our help, we have a track record of delivery.

Regulatory & Procurement

As European and national regulatory requirements become ever more complex, we help our clients make sense of a range of day-to-day issues, as well as advising on their long-term strategic set-up. Our work covers areas as diverse as life sciences, construction, insurance, banking, telecoms, gaming and others.

Tax

As one of the first Austrian firms to advise on national and international tax law, we have developed an unrivalled range of expertise, covering everything from stock option plans to VAT issues, cross-border leasing to private foundations.

**International. Experienced. Multi-disciplined.
Groundbreaking. Passionate.**

That's Wolf Theiss in five words.
Now for a few more.

Wolf Theiss is an international law firm, described by The European Legal 500 as "arguably the best Austrian firm in Central and Eastern Europe". We're also growing fast, with over 500 staff at the last count, at least half of whom are lawyers.

We have offices throughout Central and Eastern and South-eastern Europe. And we're experienced, with a track record stretching back 50 years.

Our numerous practice groups bring together experts from a wide range of disciplines and many geographical and cultural backgrounds. It means we're well placed to manage cross-border transactions, no matter how demanding the project.

The work we do is often groundbreaking. We operate in a fascinating part of the world, which is influenced by a variety of cultural, political and economic trends. We know this area better than anyone and thrive on the opportunities it presents.

Which brings us to the final point. At Wolf Theiss, we're always passionate about taking on the next challenge. So, whatever you have in mind, get in touch.

Pick our brains

Whether you are based in Bulgaria or looking to explore new opportunities in the region, we are always interested in getting to know new people. (In fact, it's one of the best parts of the job.) So feel free to get in touch any time to discuss how we can work together.

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You can also find out more and keep up with the latest developments by visiting us at www.wolftheiss.com